### Aurélien Lacotte, CertT

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### **WORK EXPERIENCE**

Jan	2019
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### GLENCORE Democratic Republic of Congo Treasury Manager

### **1 year** Kolwezi DR Congo

- Draft weekly payment plan and cash flow forecasting for Group reporting.
- Identify the suppliers to be paid on a weekly basis depending on their business criticality level, date and amount overdue.
- Ensure payments are executed to avoid any disruption to the operations.
- Monitor the short-term banking facilities (overdrafts and loans).
- Renegotiate overdraft facility conditions with local banks on a yearly basis.
- Ensure that cash balances are optimized across all the banks available to the various entities, with particular focus on balancing the requirement for cash availability onshore and offshore.
- Manage the FX positions in 5 different currencies.
- Review and assist in the daily and month-end accounting activities, including bank reconciliation.
- Ensure that cash repatriated complies with all relevant DRC legislation including the Central Bank of Congo.
- Constantly monitor the transactional banking fee structures being offered by banks and make recommendations on cost savings.
- Effectively manage the petty cash process.
- Continuously review, identify and request for changes to streamline the system, reduce the manual nature of the process and to introduce more robust controls into the system.
- Take part in the SAP system implementation by managing the treasury data migration, drafting and executing the UAT test cases.
- Manage auditors request.
- Monitor and manage the seizure of cash as a result of litigation onshore, ensure funds are released and reserved in most efficient manner.
- Manage a team of 6 people (5 nationals and 1 expat) to ensure that they are performing their duties correctly, in line with expectations and performance appraisals.

#### Aug 2017-Jan 2019

# TOTAL Group Treasury Middle-Office – Treasury Risk & Reporting Analyst

**1.5 year** London

UK

- Draft daily reports including FX and IR positions, FX and IR P&L, IR stress tests and counterparty limits.
- Monitor counterparty, FX and IR position limits and inform Front-Office in the event of a limit breach
- Ensure that the Treasury Management Rules are followed.
- Calculate and report on the Liquidity and Coverage Ratio (LCR), the Net Stable Funding Ratio (NSFR) and the Large Exposure ratio for the Group banking entity.
- Manage Group counterparty risk by providing advice to more than 600 subsidiaries on the quality of any banking counterparty regarding new bank account openings and deposits, receipt of guarantees or letters of credit.
- Carry out a banking counterparty risk annual survey aiming to get a consolidated view of all the subsidiaries banking counterparty exposures and present it for approval to the Group CFO.
- Execute a yearly KYC screening for Group cash management banks, bond issuance banks and Front-Office banking counterparties, in collaboration with the Internal Control team.
- Draft the weekly treasury meeting report and submit it to the Group Treasurer and CFO (which includes any new counterparty risks, new financing requests, variances of the Group gross and net cash position, variances in subsidiaries deposits held at any Group Treasury Entities, justification of any subsidiary large external payments or receipts, justification of any large subsidiary financing facility drawdowns or reimbursements).
- Edit the daily Margin Call report and liaise with Back-Office to ensure the proper receipt / payment of funds with counterparties.

Jul 2015-Aug 2017

#### **TOTAL Group Treasury**

Project Management - Implementation of new Treasury Management Software (Quantum by FIS) Key user for Cash Management, FX and Financing activities

**2 years** London UK

- Draft the Request For Proposal (RFP) submitted to software vendors.
- Review the Design documents (response to the RFP) submitted by software vendors.
- Draft the to be process flow charts for all treasury activities.
- Perform operational risk assessment to ensure the new solution would meet market and operational risk management standards set by TOTAL Treasury.
- Detail all the specifications for roughly 100 non-standard reports.
- Assist the Static Data Migration Manager in extracting and cleaning all treasury static data before importing into the new TMS.
- Assist the software vendor during the implementation phase.
- Draft user cases in order to complete User Acceptance Tests (UAT) and validate the system will meet the requirements of TOTAL Treasury.
- Assist the software vendor in System Integration Testing (SIT).
- Involve the future software users in the project so they can be aware of the choices made to build the solution.

Apr 2013-Jul 2015

# **TOTAL Group Treasury Senior Cash Manager**

2.5 years

London UK

- Manage the group's 25 currencies and a daily cash flow of €12 to €15 billion
- Manage the cash transactions undertaken by the affiliates, from receipt of instructions through final payment (MT101/103 for external payments).
- Monitor Intra-Group financing provided to the affiliates. Produce and control the related interest calculations.
- Determine the daily cash position forecasts for all currencies, and forward them to the Front-Office for investment or borrowing in the financial markets.
- Determine and approve the forex exposure of each Treasury Entity and analyze the variances.
- Control, confirm (including MT300/320) and validate the market transactions undertaken by the Front Office.
- Manage the margin call process for financial instruments, working with the various Corporate Treasury departments and the counterparties concerned.
- Ensure the bank reconciliation process is completed correctly and analyze any discrepancy.
- Monitor certain sensitive cash flows, especially to or from countries subject to international sanctions (OFAC).
- Manage the bank opening process for all new banking relationships (RFP, evaluation criteria matrix, KYC checks, decision making) and liaise with the legal and contract department to finalize the process.
- Work with Internal Control Department to introduce and track compliance documentation (Sarbanes-Oxley, etc.).
- Participate in projects involving cash management, cash management system security and upgrades to Group Treasury IT systems.

Nov 2012-Apr 2013

### BNP Paribas

0.5 year

# Back Office Administrator

Paris France

- Manage the confirmation matching of foreign exchange and money market deals, issued and received before payment, via Swift, fax, mail, phone and email.
- Monitor, validate and process counterparty claims.
- Recover unconfirmed trades with customers.
- Manage any confirmation differences before payment.

May 2011-Nov 2012

### L'OREAL Group Treasury Junior Treasury Analyst

1.5 year

Paris France

- Lead a project to standardize MT300 (foreign exchange confirmation) and MT305 (foreign currency option confirmation) Swift messages, and more particularly NDFs and NDOs, with all the banking counterparties in order to develop and submit to SWIFT a specific confirmation rule for these trades.
- Analyze Subsidiaries' cash forecasts and refinements via MT942 (interim transactions report).
- Manage the confirmations matching process for all FX transactions (FX swaps, forwards and options) via the SWIFTNet Accord platform.
- Manage the banking reconciliation process.
- Assist the subsidiaries and monitor their cash flows (fund returns, investigation).

- Manage the treasury department's central support platform, during a treasury software modernization project.
- Work with subsidiaries to rollout a new cash management software to all Group entities.
- Create of a knowledge base listing all the incidents and requests for enhancements identified by the users of the new cash management package.

# **EDUCATION**

2017	Certificate in Treasury – ACT
2016	Certificate of Achievement MOOC Oil & Gas – IFP School
2012	Master 2 in Corporate Treasury Management – Université Paris 1 Panthéon-Sorbonne
2011	Master 1 in Finance – Henley Business School (ERASMUS program)
2010	License in Business Administration and Management – IAE de Poitiers
2009	DUT in Business Administration and Management – IUT de Niort
2007	Baccalauréat Technologique Hôteler (A-Level with specialization in hospitality and catering)
	– Lycée Hôtelier de La Rochelle

## LANGUAGE AND COMPUTER SKILLS

French	Mother tongue
English	full professional proficiency
Software	Office XP pack – Treasury Software: KTP, Kondor, Quantum – Business Object

## **PERSONAL INTERESTS**

Horse riding Luxury & Fashion Travel Gastronomy